

FYC is looking to purchase two J22 sailboats for the purpose of creating a "Learn to sail " program as well as for members to use.

#### Who can use the boats?

Members will be able to rent the boats for day sails, weekend trips as well as local regattas.

Only FYC members and Auxiliary members will be able to rent a boat.

### Sailors must be certified to rent the boat

A "Learn to Sail" program will be offered to all FYC and Auxiliary members.

Experienced sailors can be certified by the Sailing Committee/Fleet Captain to be eligible to use the boats.

#### **Ladies Sailing**

The boats will be used for Ladies sailing program.

- Ladies learn to sail
- Sunday afternoon day sails
- Sailing Clinics

#### **Ladies J22 Regatta**

Milford Yacht club would like to combine their J22 fleet with ours to hold a "Ladies Regatta".

### How will the club buy and maintain the boats?

The purchase of the boats will be paid for by borrowing money from the club general fund. There will "NOT" be an added assessment by the club for the purchase of the boats.

The income from the leasing of the boats to members will pay for annual maintenance. Revenue after maintenance will be used to pay back the club loan.

The boats will be kept on a mooring in the mooring field. The boats will not use the Guest Dock.



| Question  | Comment  |
|---|--|
| Who will run the program?   | The Sailing Program will be run by the Sailing Committee and the Fleet Captain.  |
| Where will the boats be stored?   | During the season, the boats will be on a Mooring in Black Rock Harbor. Sailors will use the Launch to access the boats.  In winter, the boats will be hauled out using the club lift onto a trailer. The boats will be stored on FYC grounds managed by the "Hauling and Yard" BOG.                                     |
| Who will maintain the boats?  | The Sailing committee will be responsible for maintaining the boats. Sails, tackle, bottom paint as well as general maintenance. During inclement weather, a sailing committee member will make sure the boats are de-rigged, and safely secured.  |
| Who is allowed to rent the boats?   | To rent a boat, an FYC member (including auxiliary) will have to be certified to use the boat. The Sailing committee as well as the Fleet Captain will certify members on the water. The certification will be based on US Sailing Keelboat course structure.  |
| Do I need a State of CT Safe Boating Certificate to rent a boat?                    | Yes, To legally operate any boat with an engine (even a dinghy), or a sailboat 19 1/2' or longer, you need a Safe Boating Certificate or Certificate of Personal Watercraft Operation.   |
| If I am a beginner, will there be an FYC course to get certified to rent the boats? | FYC will offer a "Learn to Sail" program. The program will be classroom and on the water training. To be able to rent the boat, the club member must have a CT safe boating certificate. The CT safe boating course will be listed on the FYCCT.ORG website.   |
| What is the Minimum age requirement to rent a club boat?                            | Children of members age 16 and above would be allowed to rent a club boat. All persons would be required to have a CT safe boating certificate and complete the Learn to Sail course. Children $12-15$ years are permitted to sail and operate a club boat with a person 18 yrs. or older (CT safe boating regulations). |
| How will the scheduling for the boat rental work?                                   | A schedule will be maintained by the sailing committee. The Dock Master will be able to see the schedule as well as the approved list of certified members who are able to use the boat.   |
| What type of engine will the boats have?  | The boats will have a Torqeedo electric engine. A renter will be able to check out a boat at the dock house, take two batteries and the key. Each battery will run the boat for 3 hours at half speed, and 45 mins at full speed.  |
| How many people can the boat accommodate?   | Each boat is designed to carry 4 adults, or 2 parents and 3 children.  |



| Purchasing of 2 J-22 Sail Boats |          |          |  |  |  |
|---------------------------------|----------|----------|--|--|--|
| 2 Boats                         | \$ 8,500 | \$17,000 |  |  |  |
| 2 Torquedo Elec Outboards       | \$ 2,500 | \$ 5,000 |  |  |  |
| 2 Trailers                      | \$ 1,500 | \$ 3,000 |  |  |  |
| Total Cost of Purchase          | \$12,500 | \$25,000 |  |  |  |

| Annual Maintenance             |           |
|--------------------------------|-----------|
| Bottom Paint                   |           |
| 1/2 gallon used for each boat. | \$<br>200 |
| Sailing Tackle                 | \$<br>500 |

| Mooring Permit              | \$<br>215 | \$<br>430 |
|-----------------------------|-----------|-----------|
| Mooring Placement & Removal | \$<br>120 | \$<br>240 |
| Winter Storage estimate     | \$<br>200 | \$<br>400 |
| Mooring maintenance         | \$<br>150 | \$<br>300 |

| Annual Sail Inventory annuity - |             |             |
|---------------------------------|-------------|-------------|
| for the purchase of new sails   |             |             |
| every 5 years                   | \$<br>1,000 | \$<br>2,000 |

| Total Maintenance Program | \$ | 4,070 |
|---------------------------|----|-------|
|---------------------------|----|-------|

### Objective: To grow the FYC's Sailing Program.

An in house sailing program will enhance current members experience at the club. In addition, offering a learn to sail as well as the use of "club" boats will help boost membership.

| Annual Estimated Revenue          |        |                 |    |         |
|-----------------------------------|--------|-----------------|----|---------|
| Annual Yearly Boat program fee    |        |                 |    |         |
| An annual fee for a member to us  |        | _               |    | _       |
| season. Boats used for regattas ( | WNR se | eries) would be | ch | arged a |
| separate fee.                     |        |                 |    |         |
| Annual Boat Membership            | \$     | 1,000           |    |         |
| Number of Memberships             | \$     | 10              |    |         |
| Total                             |        |                 | \$ | 10,000  |
|                                   |        |                 |    |         |
| Daily Fee                         |        |                 |    |         |
| \$100 per day/ \$50 per half day  | \$     | 100             |    |         |
| 13 weekend in the season          | \$     | 26              |    |         |
| estimate 2 boats are used a day   | \$     | 2               | \$ | 5,200   |

#### Total Annual Revenue \$ 15,200

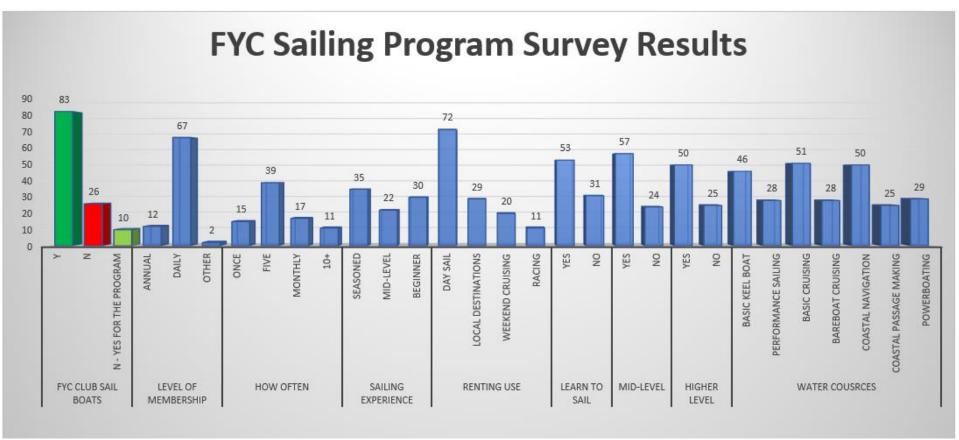
#### Adult Learn to Sail Program

FYC will have a program to certify FYC members to use the sailboats. All members interested in renting an FYC Sailboat must complete an Adult Learn to Sail program. Experienced sailors would need to be certified by the Sailing committee or the Fleet Captain. Only certified sailors would be allowed to use the boats. A typical Club Membership rental program is between \$2,100 - \$4,000 a year. FYC would be able to offer a club rental program for much less.

FYC will be able to offer a sailing certification as a prerequisite to sail FYC club boats. The course will be the US Sailing 101 Keel Boat certification. An instructor would be hired to teach the course on an annual or semi annual basis depending on interest. A typical US Sailing Keel Boat course from Sound Sailing cost \$990. For FYC members we would be able to incorporate the materials, the instructor and boat rental for much less. Estimate: \$150 per person. Experienced sailors will not be required to take the "Learn to sail" classes, each sailor will be certified by the Sailing committee.



as of Oct 26th



119 individual respondents – (not including duplicate survey entries 151 total)

70 % 83 – "Yes" 22 % 26 – "No"

8% 10 – "No" – but would utilize the other parts of the program "

There is a large demand for a "learn to sail" program. This program would use the boats for the lessons, as well as create an avenue for new sailors to gain experience on a small Keel boat.





The key to J/22's success as a training boat is durability. It's no wonder Sail Newport and College of Charleston love this boat. Hulls and decks are built with Baltek cored laminates to withstand years of hard use. 12-15 year old boats routinely win major J/22 championships.

J/22 is built for safety with buoyancy tanks and offshore hatches. Her 700 lb. lead keel lowers the center of gravity, creating nearly 1700 foot pounds of righting moment at 90 degrees of heel.

People say the J/22 is the best sailing boat they've ever been on, including other J's. It's responsive, stable with its fixed lead keel and safe, as much fun to single-hand with main only as it is to plane under spinnaker in 18 knots of wind.

J/22 has a comfortable self-bailing cockpit with 7 ft. long seats and room for 4-6 people in the cabin to escape the rain or cold.

J/22 is also the key to financial success in managing public access sailing programs. Such programs around the country can generate annual charter income on each J/22 nearly equal to its cost. People come back because they enjoy sailing a boat which is responsive, comfortable and dry for its size.